



SOPUS Products  
P.O. Box 4427  
Houston, TX 77210-4427

August 18, 2023

Dear Shell Janus Contracted Distributor,

In accordance with the Janus contract, the formula price change has been triggered which will go into effect on September 1, 2023. SOPUS Products will implement a price increase of +26CPG on contracted finished lubes.

Description	Date
Final Trigger Date	August 15, 2023
Effective Date	Sept. 1, 2023
Amount	+\$0.26/gallon

Your SOPUS ICAM will be in contact with details on your specific account pricing. We thank you for your continued business and support.

Best regards,

Bree Sandlin - North America Marketing GM